

BLAIS EXCESS & SURPLUS **AGENCY OF TEXAS LTD.**



PRESS RELEASE

FOR IMMEDIATE RELEASE

NEW STAFF MEMBER

TAM T. TRAN – UNDERWRITER TRAINEE – DALLAS, TEXAS

Houston/Dallas/Austin, Texas, October 2, 2006 - Blais Excess & Surplus Agency of Texas Ltd. is pleased to announce that Tam T. Tran will be joining our staff in our Dallas office. Tam joins Blais Excess & Surplus Agency of Texas Ltd. as an Underwriter Trainee. Tam is a 2003 graduate of the University of North Texas and listed as a Dean's Honor Roll of Scholars 2002-2003. Tam has held various positions with insurance agency operations in Houston since her graduation and prior to her relocation to Dallas. She has a solid understanding of insurance and the needs of agents/brokers, carriers and customers. As noted Tam will be based out of the Dallas office and can be reached at 972-818-4090 or email tam@blaisexcess.com. Philip L. Blais (President/Owner) of Blais Excess & Surplus Agency of Texas Ltd. feels that the addition of Tam will assist in the development and expansion of business and will add to the value-added services that many carriers, brokers/agents and insured's have come to expect.

As a wholesale broker specializing in financial service products, the knowledgeable and experienced staff of Blais Excess & Surplus Agency of Texas Ltd assists agents/brokers with the acquisition, placement and service of Directors & Officers Liability (D&O), General Partners Liability (GPL), Employment Practices Liability (EPLI), Crime (Fidelity), Fiduciary Liability (Pension Trust), Kidnap & Ransom (K&R), Errors & Omissions (E&O) and Media Liability products for a variety of industries. Clients assisted include but are not limited to energy, biotech, high tech, financial institutions, profit and non-profit entities, partnerships, healthcare, companies making Initial Public Offerings and companies in the process of merger or acquisition.

Contact: Philip L. Blais
Phil@blaisexcess.com

Houston Office
820 Gessner, Suite 1750
Houston, Texas 77024
(713) 780-7787 Phn (713) 780-3533 Fax

Dallas Office
14643 Dallas Parkway, Suite 700
Dallas, Texas 75254
(972) 818-4090 Phn (972) 818-4088 Fax

Austin Office
P.O. Box 92824
Austin, Texas 78709
(512) 894-3460 Phn (512) 858-1266 Fax