

BLAIS EXCESS & SURPLUS **AGENCY OF TEXAS, INC.**



PRESS RELEASE

FOR IMMEDIATE RELEASE

New Location and Staff Member Austin, Texas – Mark Swope

Houston/Dallas, Texas, September 12, 2001 – Effective October 1, 2001 Blais Excess & Surplus Agency of Texas, Inc. will be opening an Austin, Texas office that will be headed by Mark Swope.

Mark Swope has over 30 years experience in all phases of insurance – underwriting, risk management, agency production, brokerage and company management. He served most recently as Managing Director of Mutual Insurance Company, Ltd., Hamilton, Bermuda. He has specialized in Media Liability and Errors & Omissions and Executive Risk coverages.

Philip L. Blais (President/Owner) of Blais Excess & Surplus Agency of Texas, Inc. feels that the addition of this facility and staff member will enhance value added services that many broker/agents and insureds have come to expect.

As a wholesale broker specializing in financial service products, Blais Excess & Surplus Agency of Texas, Inc.'s knowledgeable and experienced staff assists agents/brokers with the acquisition, placement and service of Directors & Officers Liability (D&O), General Partners Liability (GPL), Employment Practices Liability (EPLI), Crime (Fidelity), Kidnap & Ransom (K&R), Errors & Omissions (E&O), Media Liability and Loss Mitigation products for a variety of industries. Clients assisted include but are not limited to energy, biotech, high tech, financial institutions, profit and non-profit entities, partnerships, healthcare, companies making Initial Public Offerings and companies in the process of merger or acquisition.

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